



Dear Sir/Madam,

I can confirm that, according to our research, the global market for professional video surveillance equipment\* is estimated to have been worth \$16.8 billion in 2017 and the Chinese market is estimated to have been worth \$7.3 billion. I can also confirm that our market share estimates show the following:

- Uniview is estimated to have been the sixth largest supplier of professional video surveillance equipment to the world in 2017.
- Uniview is estimated to have been the third largest supplier of professional video surveillance equipment to China in 2017.

Yours faithfully,

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\* Includes the professional market only and does not include the consumer/DIY market. Our definition of video surveillance equipment includes the following product types: analog cameras, HD CCTV cameras, network cameras, explosion proof cameras, thermal cameras, recorders, video encoders, video management software, CS-mount lenses, housings, positioning mounts, CCTV controllers/keyboards.